U.S. Small Business Administration

SBA

Your Small Business Resource

Los Angeles District Office

Lender Ranking Report

7(a) and 504 Loan Programs
Lender Ranking
Fiscal Year 2014 - 4th Quarter
(10/1/2013 - 9/30/2014)

7(a) Loan Program

1	JPMORGAN CHASE BANK, N.A.	407	$ 81,776,400.00	50	THE BANK OF SANTA BARBARA	6	$ 2,541,500.00	99	MONTEREY COUNTY BANK	1	$ 2,550,000.00
2	U.S. BANK, N.A.	329	$ 74,383,300.00	51	UMPQUA BANK	5	$ 3,738,200.00	100	WEST TOWN BANK & TRUST	1	$ 2,155,000.00
3	WELLS FARGO BANK, N.A.	319	$ 171,979,600.00	52	PACIFIC COMMERCE BANK	5	$ 2,055,000.00	101	AMER BUS. LENDING INC.	1	$ 1,945,000.00
4	WILSHIRE BANK	153	$ 58,051,600.00	53	RABOBANK, N.A.	5	$ 1,313,700.00	102	WALLIS STATE BANK	1	$ 1,720,000.00
5	PACIFIC CITY BANK	91	$ 79,710,300.00	54	PCR SMALL BUSINESS DEVELOPMENT	5	$ 580,000.00	103	SAN DIEGO PRIVATE BANK	1	$ 1,702,000.00
6	EAST WEST BANK	89	$ 51,729,500.00	55	WORLD TRADE FINANCE, INC.	4	$ 5,650,000.00	104	COAST NATIONAL BANK	1	$ 1,653,000.00
7	HANA SMALL BUS. LENDING INC.	68	$ 60,994,000.00	56	PLUMAS BANK	4	$ 4,040,400.00	105	PRIME ALLIANCE BANK	1	$ 1,103,000.00
8	COMMONWEALTH BUSINESS BANK	59	$ 47,267,000.00	57	PACIFIC PREMIER BANK	4	$ 2,257,800.00	106	BANK OF COMMERCE	1	$ 956,000.00
9	OPEN BANK	54	$ 60,725,000.00	58	NEWTEK SMALL BUS. FINANCE INC.	4	$ 1,850,000.00	107	FIRST COMMUNITY BANK	1	$ 813,000.00
10	SEACOAST COMMERCE BANK	53	$ 50,410,500.00	59	KEYPOINT CU	4	$ 1,820,000.00	108	FIRST MOUNTAIN BANK	1	$ 720,000.00
11	CELTIC BANK CORP.	41	$ 19,206,600.00	60	BANK OF SANTA CLARITA	4	$ 1,806,500.00	109	SANTA CRUZ COUNTY BANK	1	$ 675,000.00
12	FIRST GENERAL BANK	38	$ 31,096,000.00	61	AMERICANWEST BANK	4	$ 1,418,000.00	110	SCE FCU	1	$ 366,800.00
13	BBCN BANK	37	$ 49,887,000.00	62	COMMERCEWEST BANK	4	$ 1,050,000.00	111	AMERICAN BUSINESS BANK	1	$ 350,000.00
14	GBC INTERNATIONAL BANK	33	$ 24,585,500.00	63	CALIFORNIA CU	4	$ 851,000.00	112	SPIRIT OF TEXAS BANK, SSB	1	$ 347,600.00
15	UNITI BANK	31	$ 27,954,000.00	64	TOMATOBANK, N.A.	4	$ 850,000.00	113	INTERNATL CITY BANK, N.A.	1	$ 250,000.00
16	PLAZA BANK	27	$ 33,047,400.00	65	VENTURA COUNTY CU	4	$ 293,100.00	114	CAPITALSPRING SBLC, LLC	1	$ 237,000.00
17	FIRST CHOICE BANK	24	$ 24,641,000.00	66	SUPERIOR FINANCIAL GROUP, LLC	4	$ 203,500.00	115	BOSTON PRIVATE BK & TR CO	1	$ 210,000.00
18	CALIFORNIA BANK & TRUST	23	$ 4,561,100.00	67	CTBC BANK CORP. (USA).	3	$ 6,074,000.00	116	PACIFIC WESTERN BANK	1	$ 200,000.00
19	COMMUNITY BANK	22	$ 21,802,000.00	68	COMERICA BANK	3	$ 5,170,000.00	117	FINANCIAL PARTNERS CU	1	$ 150,000.00
20	MUFG UNION BANK, N.A.	21	$ 18,128,000.00	69	COMMERCIAL BANK OF CALIFORNIA	3	$ 3,009,000.00	118	FIRST BANK	1	$ 150,000.00
21	LIVE OAK BANKING COMPANY	18	$ 20,866,500.00	70	VIBRA BANK	3	$ 2,524,300.00	119	HSBC BK USA, N.A.	1	$ 150,000.00
22	VALLEY ECONOMIC DEV. CORP.	17	$ 2,530,000.00	71	MISSION VALLEY BANK	3	$ 2,288,000.00	120	NEW OMNI BANK, N.A.	1	$ 150,000.00
23	AMERICAN CONTINENTAL BANK	16	$ 14,504,200.00	72	NATIONAL BANK OF CALIFORNIA	3	$ 2,265,000.00	121	BANCO POPULAR NORTH AMERICA	1	$ 125,000.00
24	CITY NATIONAL BANK	16	$ 2,932,000.00	73	OPUS BANK	3	$ 2,249,200.00	122	UNIBANK	1	$ 91,000.00
25	ROYAL BUSINESS BANK	15	$ 12,370,000.00	74	GRANDPOINT BANK	3	$ 2,231,900.00		**Grand Total**	**2428**	**$1,321,898,500**
26	HANMI BANK	15	$ 7,583,000.00	75	MEADOWS BANK	3	$ 2,216,500.00				
27	CATHAY BANK	15	$ 5,751,800.00	76	STATE BK OF INDIA (CALIFORNIA)	3	$ 1,905,000.00				
28	MANUFACTURERS BANK	14	$ 17,113,000.00	77	EVERTRUST BANK	3	$ 1,582,000.00				
29	INDEPENDENCE BANK	14	$ 13,737,000.00	78	BANC OF CALIFORNIA, N.A.	3	$ 1,503,500.00				
30	PACIFIC ENTERPRISE BANK	14	$ 13,685,500.00	79	PREMIER BUSINESS BANK	3	$ 555,000.00				
31	CALIFORNIA UNITED BANK	14	$ 8,438,800.00	80	PACE FINANCE CORP.	3	$ 390,000.00				
32	BANK OF THE WEST	13	$ 6,581,000.00	81	HERITAGE OAKS BANK	3	$ 335,500.00				
33	EH NATIONAL BANK	12	$ 6,280,000.00	82	NOAH BANK	2	$ 5,432,000.00				
34	BANK OF AMERICA, N.A.	12	$ 937,000.00	83	UNITED MIDWEST SAVINGS BANK	2	$ 4,818,500.00				
35	CITIBANK, N.A.	11	$ 2,425,000.00	84	RIDGESTONE BANK	2	$ 3,121,000.00				
36	COMPASS BANK	11	$ 815,000.00	85	SECURITY BANK OF CALIFORNIA	2	$ 2,160,000.00				
37	PACIFIC MERCANTILE BANK	10	$ 14,226,300.00	86	PAN AMERICAN BANK	2	$ 1,550,000.00				
38	UNITED LABOR BANK	10	$ 7,689,500.00	87	YADKIN BANK	2	$ 1,402,000.00				
39	KINECTA FCU	10	$ 4,330,100.00	88	WOORI AMERICA BANK	2	$ 1,364,000.00				
40	CDC SMALL BUS. FINANCE CORP.	10	$ 1,046,700.00	89	COMMUNITY REINVESTMENT SB	2	$ 1,257,000.00				
41	GOLDEN PACIFIC BANK, N.A.	10	$ 225,000.00	90	STEARNS BK, N.A.	2	$ 1,211,000.00				
42	CAPITAL BANK	9	$ 5,912,500.00	91	PREMIER VALLEY BANK	2	$ 958,500.00				
43	US METRO BANK	9	$ 4,991,500.00	92	PACOIMA DEVELOPMENT FCU	2	$ 800,000.00				
44	UNITED PACIFIC BANK	8	$ 16,526,000.00	93	AMER PLUS BANK, N.A.	2	$ 727,500.00				
45	THE BANCORP BANK	7	$ 2,694,700.00	94	COUNTY COMMERCE BANK	2	$ 350,000.00				
46	COMMUNITY W. BANK, N.A.	7	$ 1,536,800.00	95	COASTHILLS FCU	2	$ 250,000.00				
47	BRIDGE BANK, N.A.	6	$ 9,081,000.00	96	ALLIANT CU	1	$ 2,915,500.00				
48	AMERICAS UNITED BANK	6	$ 3,424,900.00	97	1ST SOURCE BANK	1	$ 2,771,000.00				
49	PROAMERICA BANK	6	$ 2,631,900.00	98	T BANK, N.A.	1	$ 2,621,000.00				

COMBINED LOAN TOTALS
7(a) and 504 Loans
2763 Loans
Valued at $1,640,231,500.00

504 LOAN PROGRAMS

1	CDC SMALL BUS. FINANCE CORP	100	$ 97,024,000.00
2	CALIFORNIA STATEWIDE CERT. DEV.	50	$ 36,558,000.00
3	BFC	43	$ 58,255,000.00
4	MORTGAGE CAP. DEVEL CORP	33	$ 45,056,000.00
5	BAY AREA EMPLOYMENT DEV. CO	25	$ 23,126,000.00
6	PACIFIC W. CERT. DEV. CORP.	14	$ 8,863,000.00
7	LANDMARK CERT. DEV. CORP.	14	$ 7,346,000.00
8	SO CAL CDC	12	$ 6,107,000.00
9	SOUTHLAND ECONOMIC DEV. CORP.	11	$ 10,179,000.00
10	AMPAC TRI-STATE CDC, INC.	9	$ 11,178,000.00
11	GOLDEN STATE CDC	9	$ 4,155,000.00
12	ADVANTAGE CERT. DEV. CORP.	6	$ 3,283,000.00
13	COASTAL BUSINESS FINANCE	6	$ 2,448,000.00
14	ENTERPRISE FUNDING CORP.	2	$ 1,764,000.00
15	CAPITAL ACCESS GROUP, INC.	1	$ 2,991,000.00
	Grand Total	**335**	**$318,333,000.00**